

AuditBoard Partner Program

Overview

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AuditBoard

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Work Smart. Audit Happy. Together.

Why Partner with AuditBoard

The AuditBoard platform is seamlessly integrated to empower SOX, audit, and compliance teams to work smart and audit happy. Our tools are powerful alone, but you'll be even happier when your clients use them.

Your clients will gain instant visibility into status with custom role-based dashboards and ready-to-use reports. They'll save time by automating administrative tasks, streamlining testing and certification, and simplifying SOX reporting.

As you continue to provide the professional assurance and advisory services that benefits your clients, we'll provide the industry's leading audit, risk, and compliance software platform.



Referral Partner: Refer your existing clients and prospects and earn referral fees - up to 10% per referral.



Consulting Partner: Use the AuditBoard platform to differentiate your practice. You retain the relationship, and we provide the best-in-class product.



Integration Partner: Integrate your service with the AuditBoard platform to maximize the audit experience.

Partnering with AuditBoard makes good business sense for your clients and you'll receive the following benefits.

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Referral Partner Benefits

AuditBoard's Referral Partner program serves as the foundation of our strategy to build relationships with companies whose services and consulting expertise complement our fully-integrated platform for SOX, operational audits, compliance and ERM. AuditBoard Referral Partners introduce AuditBoard to companies that will benefit from AuditBoard's cloud-based solutions. Referral Partners may choose to receive a referral fee of up to 10% of the first year's annual license revenue.

AuditBoard Referral Partners enjoy the following program benefits:

- Association with the leading provider of integrated, next-generation GRC solutions.
- The ability to combine your specialized consulting services around your client's AuditBoard solution.
- Exclusive access to information on AuditBoard features, benefits, and new product releases.
- Access to co-branded marketing materials and customer collateral.
- Assigned sales organization point of contact and associated sales support.

AuditBoard Referral Partners help their clients to save significant costs and improve efficiencies within their audit and compliance organizations. There's no cost to join the referral program and there aren't ongoing requirements. Simply introduce AuditBoard to the appropriate contact at a qualified opportunity. AuditBoard will carry out and bear the cost of selling, implementing, and servicing companies you refer.

Next Steps

- ➔ **Step 1:** Submit request form at <https://www.auditboard.com/contact-us/request-partner/>.
- ➔ **Step 2:** We sign an agreement.
- ➔ **Step 3:** You refer us business.
- ➔ **Step 4:** When a deal closes and invoice is paid, you get a check.

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Consulting Partner Benefits

AuditBoard's Consulting Partner Program allows you to connect, train, and serve your clients with your unique training and support services.

Custom AuditBoard Instance. Your proprietary library of risks, controls, and content will be loaded into a custom single AuditBoard instance. Once loaded into the instance, you'll be able to replicate your environment to other clients as part of their AuditBoard implementation process.

Training. You'll receive personalized live training and unlimited access to our web-based training resources.

- Learn how to define and implement user roles and budgeting resource hours.
- How to identify and document controls data, test controls, and issue management.
- How to set up user and management dashboards along with standard and custom reports.
- How to manage the setup library to standardize controls.

Live Technical Support. Our experienced technical support team is available to assist you with any questions regarding our solutions. Submit support requests directly in our Help portal. Our portal also includes an extensive, searchable knowledge base of FAQs and dedicated training guides for our software solutions.

Referral Fees. We believe in win-win relationships. Referral Partners may choose to receive a referral fee of up to 10% of the first year's annual license revenue.

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Integration Partner Benefits

The goal of AuditBoard's Integration Partner Program Partner is to create a global ecosystem of technology and application providers that deliver innovative solutions to AuditBoard customers around the world. We're committed to helping you take your business to the next level by delivering another channel to grow revenue.

AuditBoard Integration Partners enjoy the following program benefits:

- The support you need to successfully integrate your offering to AuditBoard's platform including comprehensive technical services and product management collaboration.
- Co-marketing opportunities including joint marketing programs that communicate the value of your integrated solution to AuditBoard's cloud-based solutions.
- Personalized live AuditBoard training and unlimited access to our web-based training resources.
- Live technical support is available to assist you with any questions regarding our solutions. Submit support requests directly in our Help portal.

Integration Partner members can accelerate sales opportunities and attract new customers by leveraging AuditBoard's fully integrated platform for SOX, operational audits, compliance and ERM.

Let's Get Started!

Become a part of the team building a new audit universe. Submit your partner request form at <https://www.auditboard.com/contact-us/request-partner/>